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IMPACT NETWORKING, LLC ANNOUNCES PARTNERSHIP WITH LEXMARK

LAKE FOREST, IL (June 15, 2016) — Impact Networking, LLC, the largest independent provider of document solutions and technology, has recently become an Elite Partner in the Lexmark Business Solutions Dealer program.

Recognized as a global leader by many of the technology industry's leading market analyst firms, Lexmark currently sells products and services in more than 170 countries. Through this partnership, Impact is able to provide and service Lexmark's leading A4 technology—smaller printers with features similar to larger copiers, at a more affordable cost and smaller ecological footprint—including all printers and smart multifunction printers of all sizes, speeds and types, as well as their best in class workflow solutions.

“The addition of A4 technology is going to make us unstoppable in bringing value to our clients,” Impact Networking Chief Executive Officer, Frank Cucco said. “We are able to offer an even wider range of high-quality products to fit specific client needs, and possibly expand into other verticals.”

Lexmark's solution enhanced and cost-effective A4 products along with their free toner recycling program also goes hand-in-hand with the Impact Managed Print Services solution and current green initiatives.

“Partnering with Lexmark is going to help us separate our MPS solution even more from the rest of the field,” Impact Networking Vice President of Managed Print Services, Jeremy Fordemwalt said. “We are enhancing our offerings to current and potential clients through further diversification of solutions along with eco-friendly A4 technology.”

Another added benefit to the partnership is Lexmark's best in class workflow solutions, such as Kofax. Acquired by Lexmark in 2015, Kofax is a Business Process Management platform that Impact has been implementing for a variety of clients since August 2014. This workflow, integration and case management platform allows Impact to build Smart Process Applications.

“Because of our pre-existing partnership with Kofax, our partnership with Lexmark has deepened our current relationship and what we, together, are capable of,” Frank DeGeorge said. “We are working towards a common goal and are bringing their depth of products and services to small and middle sized markets.”

About Impact Networking

Impact is a fierce competitor in the Business Process Automation space. Founded in 1999, Impact employs over 290 people at its 10 Midwest locations. Our Account Managers and Consultants interact with Directors and C-Level stakeholders to assess the role of information and document workflow in the enterprise. Utilizing our in-house expert teams, we implement strategic, cost-effective and streamlined solutions.



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About Lexmark

Since 1991, Lexmark has been a recognized and lauded leader in imaging and output solutions that help people and organizations improve process and reduce their costs. Lexmark's award winning imaging and output technology has continued to evolve as the world becomes more digital and connected.

Lexmark sells its products and services in more than 170 countries, and is a recognized global leader by many of the technology industry's leading market analyst firms. Lexmark has also acquired and integrated several strategic software companies since 2010, further expanding the company's breadth of offerings to include innovative software solutions.

Today the company competes in key growth markets that include managed print services, intelligent capture, enterprise content management, healthcare content management, financial process automation and enterprise search – all focused on helping Lexmark customers connect employees to the most relevant information at the moment they need it.

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