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FOR IMMEDIATE RELEASE

IMPACT ACQUIRES ILLINOIS PAPER & COPIER COMPANY

LAKE FOREST, IL (November 21, 2016) —

Impact Networking, LLC, the preeminent business process optimization provider in the Midwest, is pleased to announce the acquisition of Illinois Paper & Copier Company of Bolingbrook, IL.

Illinois Paper & Copier Company is currently the second largest independent dealer based in Chicagoland, with a fantastic customer service record spanning over 35 years in the business. Impact shares this commitment to exceed customer expectations, and is confident in the sterling reputation of Illinois Paper and its seasoned employees. Like Impact, Illinois Paper is a certified Konica Minolta Pro-Tech Dealer, a prestigious designation indicative of the highest level of expertise. Impact will also offer Kyocera equipment to current Illinois Paper customers upon acquisition, thereby diversifying digital office equipment offerings and further bolstering our long-standing Kyocera partnership.

Impact CEO Frank Cucco and President Dan Meyer both expressed admiration for Illinois Paper and excitement at the growth and positive changes this endeavor will provide. “Illinois Paper has great salespeople and a great business model. We are going to diversify their offerings by implementing several services they currently do not offer,” said Meyer.

Frank Cucco reinforced some of Dan Meyer’s sentiments with statements of his own: “We are going to fuse our high-end technology into their already excellent service. They have doubled their revenue in the past decade, and we will help drive down costs thanks to the economies of scale.”

About Impact Networking

Impact is a fierce competitor in the Business Process Automation space. Founded in 1999, Impact employs over 280 people at its 11 Midwest locations. We use automation to help businesses reduce redundant, manual or paper-based processes. Our teams work together to design, implement and support our solutions and technology. This green-initiative leads to increased efficiency and operational goals achieved.

This acquisition will result in additional growth for Impact, a company that has experienced 27% year over year growth since it began as a four-person operation in 1999. “This acquisition is going to take us from a \$63 million company in 2016 to becoming a \$100 million company in 2017,” said Cucco, “and that will put us in a very elite group of dealers — only about a half dozen in the country. This is a game changer for Impact.”



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